

2020 ADVISORY GRADUATE PROGRAMME

Job title	Graduate Trainee: Advisory Services
Business unit	Advisory division (a division of One Capital)
Geographical area	Based in Illovo, Johannesburg
Job type	2 year graduate training programme with a performance review after 12 months
Overview of One Capital and the role you will play	<p>One Capital was founded in 2009 as an independent corporate advisory firm providing innovative strategic and financial advice to its clients. In 2010, the company acquired Barnard Jacobs Mellet Corporate Finance, which became a wholly-owned subsidiary.</p> <p>The senior management team at One Capital are established corporate finance industry experts and collectively have more than 60 years of experience.</p> <p>One Capital's success is premised on the provision of client-centric, independent advice, with no bias towards any particular instrument or product, across both the debt and equity capital markets.</p> <p>In your role, you will be exposed to a wide range of listed companies and products and you will focus on financial modelling, transaction analysis and research and learning the statutory, regulatory and financial requirements applicable to large corporate actions (including mergers and acquisitions, corporate restructurings, capital raisings (both debt and equity and a combination of these), BEE transactions, leveraged / management buy-outs, etc.).</p> <p>The One Capital team consists of highly qualified and experienced individuals from varying backgrounds and as a graduate you will benefit from leveraging off their diverse experience.</p> <p>You will have some interaction with the Sponsor division and will benefit from exposure to the JSE Listings Requirements pertaining to listed companies.</p> <p>In addition, your position will require direct communication with our clients, presenting you with numerous occasions to be exposed to their top level management. It is therefore imperative that the successful candidates possess the appropriate communication and interpersonal skills to interact professionally with very senior levels of management.</p> <p>One Capital's dynamic, enthusiastic, inclusive and highly professional deal team looks forward to welcoming graduates that are willing to adopt our culture and strive for the excellence that we pride ourselves on.</p>

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Critical performance areas Our clients are typically large corporates and most of them have market capitalisations in excess of R1 billion. Some of our larger clients have market capitalisations in the range of R10 billion – R40 billion. However, we view each of our clients as equally important and want to ensure that the chosen graduates understand and implement this philosophy.

The Graduate Trainee will be expected to learn and perform the following advisory related activities:

- financial modelling;
- transaction, industry and market research and analysis;
- drafting presentations; and
- reviewing transaction documentation (such as legal agreements and JSE documentation).

Please note that in relation to your position, you will regularly be required to work outside standard office hours. It is therefore important that you have your own transport and that you have sufficient flexibility in your personal life / commitments before 7:30am and after 5:30pm.

We emphasise that the Corporate Finance industry is a very demanding industry that requires a very high level of dedication and effort (including long working hours and a high degree of stress tolerance) and that Graduate Trainees that are not prepared to commit themselves to this level of effort and dedication will not succeed in this industry. Please also note that the Corporate Finance industry does not pay any overtime, yet industry participants are required to work very long hours.

Qualifications Any individual with South African citizenship and who has recently completed his / her degree, or will complete his / her degree in 2019, in the following disciplines:

- BAcc;
- BCom Accounting / Management Accounting / Finance;
- BBusSc Accounting / Finance;
- BCom Honours (Accounting / Management Accounting / Finance);
- Financial Mathematics and Statistics; and
- Engineering.

On-going training required One Capital will provide intensive daily in-house training to the Graduate Trainees. One Capital will also provide third party training, which will include, *inter alia*, the JSE Sponsor Development Programme (note: this is an industry recognised qualification), to ensure that Graduate Trainees understand the regulatory requirements pertaining to corporate actions. Further training will also be provided with regard to the Companies Act and the requirements of the Takeover Regulation Panel.

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Competencies required

- Excellent communication skills (both written and spoken) and fluent in English. These skills are critical to the position, therefore One Capital will also test these skills independently.
- Efficient, responsible, accountable and able to work without supervision.
- Trustworthy and honest, with the highest adherence to ethical standards.
- Very high attention to detail and has a passion for accuracy.
- Intelligent, adaptable, resourceful and has the ability to learn quickly while on-the-job.
- Good organisational skills and able to manage time and prioritise different tasks effectively.
- A self-starter who is proactive and uses his / her initiative at all times, but also knows when to seek guidance and instruction from senior management.
- Someone that knows how to follow up and never avoids taking responsibility.
- Ability to handle positive, professional and constructive criticism (bearing in mind that the candidate will likely have no previous exposure to this type of work and / or clients).
- Proficient in the use of Microsoft Outlook, PowerPoint, Word, and Excel.

To apply

Please click on the link below or paste it into your browser, which will direct you to the application form for this position.

<https://www.surveymonkey.com/r/AdvisoryGTP2020>

Please ensure that you carefully read the *Important Information and Terms and Conditions* contained on the site, before applying for this position.

Closing date

30 June 2019